

# TheArlingtonian

The official voice of the Arlington, Virginia Chamber of Commerce

2008  
ANNUAL REPORT

Vol. LI, No. 1 February 2009

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## 2008 Chair's Award:

### BEAN, KINNEY, & KORMAN, P.C.

Philip Keating, middle, proudly accepted the 2008 Chair's Award on behalf of **Bean, Kinney, & Korman, P.C.**, presented by Chair, **Margaret McKeough**, left, of the **Metropolitan Washington Airports Authority**, and **Rich Doud**, right.



## 2008 Committee of the Year Award:

### COMMUNITY ACTION COMMITTEE

**Margaret McKeough**, of the **Metropolitan Washington Airports Authority**, left, and **Rich Doud**, President of the **Arlington Chamber**, right, presented the 2008 Committee of the Year Award to the Community Action Committee. The award was accepted by Community Action Committee Chair, **Greta Menard**, center, of **Capital Marcom, Inc.** and Vice-Chair of Special Interests **Jim Whelan**, far right, of **The ProActive Corporation of America, Inc.**



## 2008 President's Award

### KIM DURAND

**Kim Durand**—**Arlington Public Schools** proudly accepts the 2008 President's Award, presented by **Rich Doud**.

## 2008 Chair's Message



Margaret E. McKeough

**I**t has been my privilege to serve as your 2008 Chair. I have enjoyed meeting many Chamber members and having the opportunity to work with so many volunteers and our dedicated Chamber staff to implement a myriad of program offerings for our members and to respond to the business community's needs. Thank you for this opportunity.

Our volunteer members and the countless number of hours they invest in progressing the Chamber's mission are the Chamber's foundation. Their accomplishments throughout the year have been impressive and serve to remind us of the Chamber's far reaching impact and, most distinctly, how progress and results occur.

The Board of Directors and the Executive Committee deserve acknowledgement for their dedication and stewardship. These individuals contribute many hours of advice, guidance and resources to support the Chamber. I thank all of my Board colleagues for the support they also gave to me whenever I called upon them this past year.

The **Education and Workforce Development Committee** hosted the largest ever Scholar's Cup, raising record levels for the Chamber's scholarship program, and updated the *Bridge to Business Resource Guide* to facilitate partnerships with businesses and Arlington schools. Through money raised by the Chamber for the scholarship program, the Chamber awarded two scholarships to worthy Arlington students graduating from Arlington high schools.

The **Ambassador Committee** welcomed new Chamber members and ensured all members were well informed on how they could maximize their membership benefits.

The **Community Action Committee** strengthened the partnership between businesses and the community through record level participation in two successful Volunteer Arlington Days, and the launching of a new series of Nonprofit Forums. They were recognized for years of successful Volunteer Arlington Days with the James B. Hunter III Community Hero Award. The Chamber was also recognized by Leadership Arlington with a Keystone Award in appreciation for support and dedication of the mission and vision of Leadership Arlington.

Our President, Rich Doud, was also honored with a Keystone Award from Leadership Arlington as well as the William T. Newman, Jr. Spirit of the Community Award from the **Arlington Community Foundation**. The **Higher Education Council** continued to focus on preparing our community for the impacts of BRAC and the **Hotel General Managers Committee** kept an eye on the tourism market and legislation that affects their industry.

The **Government Affairs and Economic Development Committee** stayed abreast of transportation issues, including the application of revenues from the 12.5 cents increase in the commercial tax, and guided the Chamber's legislative agenda at the local and State levels. The Chamber spearheaded a retail initiative which led to the formation of a county task force to look at the possible over-proliferation of required retail space in Arlington. The Chamber also provided input into the Economic Development Commission's Strategic Economic Development Plan. The Chamber did a comprehensive study this year on both dues revenue and events revenue, building on the 2007 dues revenue study.

The **Communications Council** continued sponsoring seminars with tips for enhancing business communications and by contributing their creative marketing talents to rebrand the Chamber's development campaign, previously known as the Total Resource Development Campaign.

The 2008 Total Resource Development (or TRD) Campaign was the third campaign for the Chamber, and despite the tough economic climate, was the most successful campaign to date, bringing in over \$229,000. This program has been woven into the fabric of the Chamber's budgeting and its importance can't be overstated. We hope that every member will be able to reap the rewards of participation in the 2009 campaign when we kick it off this coming March. Moving forward, it was recognized that our annual development campaign could use a more developed brand. A sub-group of the Communications Council did extensive work on the re-branding of the Campaign, learning more about the Campaign and building upon its strength and history.

Thanks to their efforts, the annual TRD Campaign has been rebranded to Opportunity Works. The Arlington Chamber is an opportunity that works and achieves results for all its members and the Arlington community.

**Margaret E. McKeough**, Vice President and Chief Operating Officer,  
Metropolitan Washington Airports Authority

## 2009 Chair's Message



Ellen H. Rainey

*"The dogmas of the quiet past are inadequate to the stormy present. The occasion is piled high with difficulty and we must rise with the occasion. As our case is new, so we must think anew and act anew."*

Familiar words in this time? Perhaps, but they were spoken by Abraham Lincoln in 1862. Yet, the sentiment certainly seems appropriate for our country and our community today.

As indicated in this annual report, the Arlington Chamber of Commerce enters its 85<sup>th</sup> year in a position of great strength. This organization has a long history of successful advocacy on behalf of Arlington's business and nonprofit community, a membership of over 1800 involved people, a diverse and experienced board of directors, and a stellar professional staff.

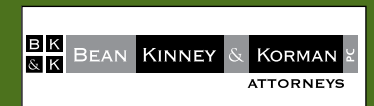
Many organizations with similar pedigrees might rest on their laurels, content with the status quo. The Arlington Chamber of Commerce will not. In order to thrive in today's – and tomorrow's – business climate, your Chamber will follow Lincoln's admonition to think anew and act anew. In the year ahead, we will do so, in part, by:

- **Launching Opportunity Works.** This ongoing development project, with a concentrated three-month campaign, is designed to augment the Chamber's membership base and help you leverage your membership. Watch these pages for more information about how you can do this.
- **Creating new ways of connecting members to each other and to the broader community.** Whether by using new technologies, tapping into social networks on line, or by collaborating with other organizations including Leadership Arlington, the Arlington Community Foundation, and others, we will look for new ways to enhance networking opportunities for our members.
- **Developing a strategic plan for our future.** In order to take full advantage of the opportunities ahead, the Chamber must be both focused on its direction and nimble enough to change course if necessary. A strategic plan will provide the road map to help the Chamber achieve its goals.

I invite and encourage your input and your participation in these and other activities of your Chamber, and welcome your suggestions about additional ways this organization can think anew and act anew to better serve its members. Please share those thoughts with me, with the Chamber's staff, or with another member of the Board of Directors. We look forward to a bright future together.

Ellen H. Rainey, Director, Parent and Leadership Giving Programs  
Hamilton College

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Hamilton College



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**Philip Keating**  
Bean, Kinney &  
Korman, P.C.



*Treasurer*  
**Doug Brammer**  
Verizon



*Assistant Treasurer*  
**Deborah Johnson**  
Dominion

*Photos by  
**Samantha  
Thompson***



*Immediate Past Chair*  
**Margaret McKeough**  
Metropolitan Washington  
Airports Authority



*Past Chair*  
**Barbara Nicastro**  
The Law Offices of  
Barbara E. Nicastro, Esq.



*President and Secretary*  
**Rich Doud**  
Arlington Chamber  
of Commerce



*Vice Chairman—  
Communications Division*  
**Greta Menard**  
Capitol MarCom



*Vice Chairman—  
Economic Development  
& Government Affairs  
Division*  
**Scott McCaffrey**



*Vice Chairman—  
Member Affairs Division*  
**Gordon Thrall**  
Guernsey Office  
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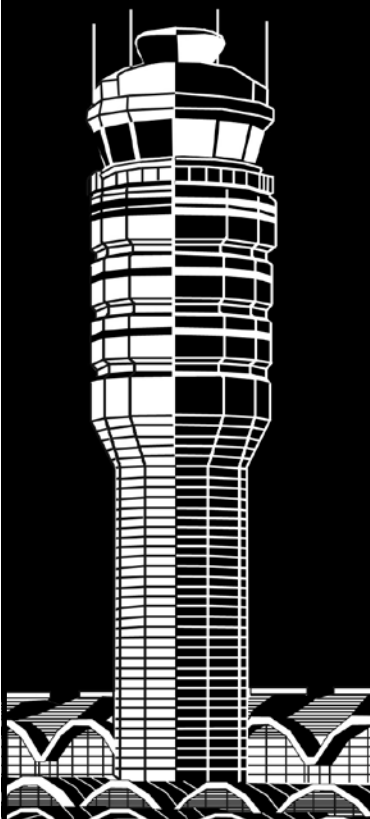


*Vice Chairman—  
Membership  
Development Division*  
**Karolyn Stuver**  
KBR



*Vice Chairman—  
Special Interests Division*  
**Michael Foster**  
Metropolitan Washington  
Airports Authority

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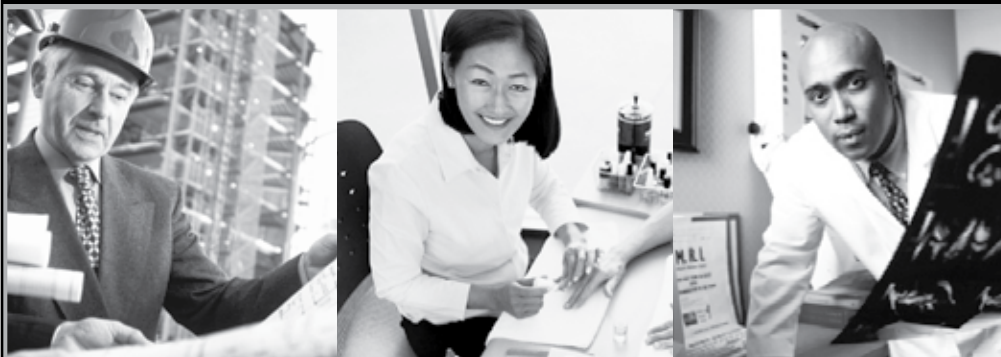


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# 2009 Board of Directors

*All pictures from left to right.*



*Chris Domes, Robert Smith, Brian Nicholson, Ellen Rainey, Jim Whittaker, Bob Hawthorne*



*John Snedden, Barbara Nicastro, Jim Whelan, Nancy Goodman, Darren Montgomery, Scott Nadeau*



*Robert McCoy, Susan Anderson, Scott McCaffrey, Brenda Turner, Joe Prentice, Greta Menard*



*Steve Barto, Marc Tohir, Todd Yeatts, Sonia Johnston, Alison Wertzler, Bill Holmes*



*John Murphy, Todd Ihrig, Doug Brammer, Tim Hughes, Margaret McKeough, Philip Keating*



*Rich Doud, Michael Foster, Mark Ingrao, Scott Sterling, Pat Williamson, Brian Gordon*



*Kevin Shooshan, Robert Bushkoff, and Gordon Thrall*



## Meet the New Board Members



**John Constant**, Associate Broker at **Buck and Associates, Inc.** started his career in real estate in 2001. **Constant**

joined **Buck and Associates, Inc.** in April of 2008 after relocating to Arlington from Greeley, Colorado where he was a member of Sears Real Estate as a Broker/Shareholder. While in Colorado **Constant's** focus was in residential sales, REO (foreclosed properties) and asset management and development. **Constant's** position at Buck and Associates, Inc. includes development, residential and commercial projects, as well as REO and asset management services.

**William S. Diffie, Jr.**, AKA "JR", has been the President of **Colony House Furniture** since 1991 and a part of the family



owned and operated business for 25 years. **Diffie** has led the 72 year old furniture and interior design business that his grandfather started through periods of dramatic growth and expansion as well as during more challenging economic times. In 2004, **Colony House** was recognized as the Furniture Retailer of the Year for the Metro Washington area and **Diffie** has been a trusted source of local and industry insights on small "main street" business activity. Previous experience before **Colony House** includes working as a Property

and Casualty Insurance Agent and advertising sales. **Diffie** double majored in Business Marketing and Mass Communications at Towson University and is a graduate of the 2008 class of Leadership Arlington.



**Nancy A. Goodman** is the Owner and Executive Vice President of **Main Event Caterers**, an award winning

off-premise and special event

planning firm in Arlington, Virginia. A graduate of Penn State University, **Goodman** found her calling in event planning, working with many high profile local businesses prior to teaming up with her visionary partner and chef Joel Thevoz to create **Main Event Caterers** in 1995.

A recipient of the 2004 ABBIE, the 2008 Green ABBIE, as well as the 2008 Arlington Fresh AIRE and the Arlington Gold SAVR Awards, **Goodman** and

*continued on page 8*

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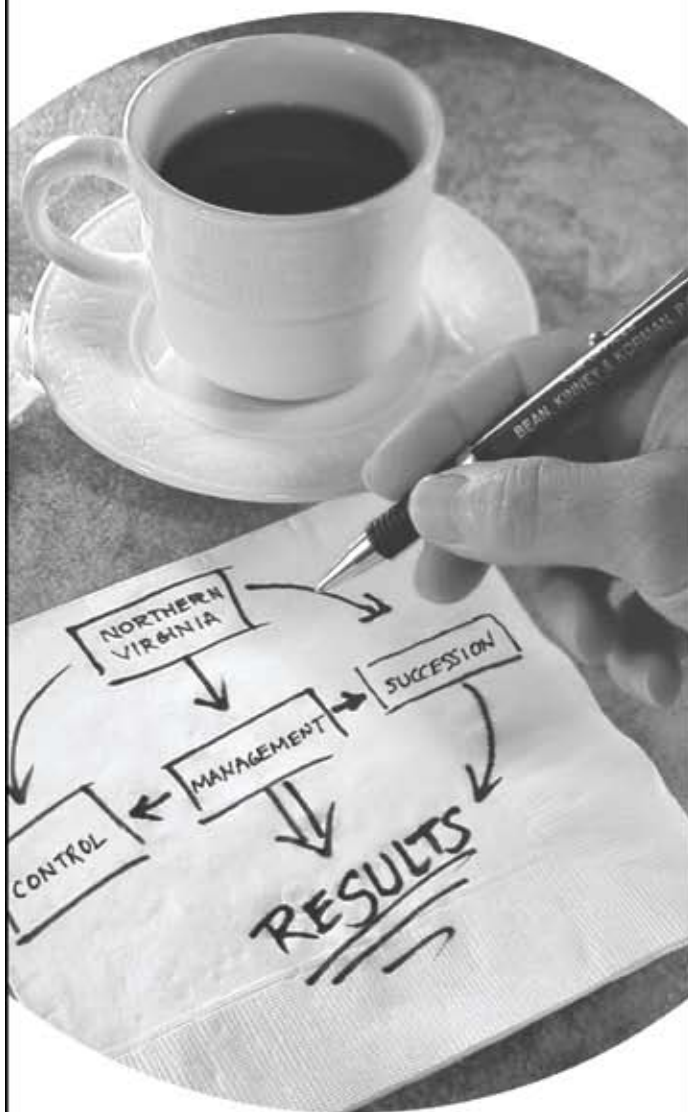
 

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*Meet the New Board Members, continued from page 7*

her partner have been recognized for their ongoing commitment to the Arlington Community and preserving the earth's resources.

**Goodman** resides in Arlington with her husband, 8-year old daughter Ahmei and Yorkshire Terrier, Sydney. Nancy is often heard saying that she wakes up happy every day knowing she has three more meals coming to her!

**Brian Gordon** is the Virginia Vice President of Government Affairs for the **Apartment and Office Building Association of Metropolitan Washington**. In this role he serves as the organization's lobbyist before the Virginia General Assembly, executive agencies and local governments in Northern Virginia. **Gordon** has been an active member of the Public Policy Committee since 2006.



Before joining AOBA, **Gordon** worked for State-side Associates, Inc., a 50-state government affairs firm based in Arlington. **Gordon** has also served as Prince William County Director for Virginia Congressman Thomas M. Davis, III and as Government Affairs Manager for the Fairfax County Chamber of Commerce.



**Sonia N. Johnston** is the Regional President for the Arlington Region of **John Marshall Bank**, a new local community bank. She has over 27 years of banking experience, devoting the last 21 years to serving the Arlington community. Previously, she was an Executive Vice President of James Monroe Bank from 1999–2008 which was acquired by Mercantile Bank/PNC Bank.

**Johnston** has been involved with the Arlington Chamber for the past 15 years and has been active in new member recruitment and top producer in Total Resource Development (TRD). She is currently actively involved with Warren Stambaugh Foundation as a Board Member and a lifetime member with Leadership of Arlington Class 2002. Previously, Sonia was a member/director of Arlington Red Cross, Community Residences, Arlington Kiwanis and Clarendon Alliance.





**Bob McCoy** joined **Virginia Commerce Bank** in Jan. 2002 and is a SVP/Regional Manager for the Bank with responsibilities for the three branch offices in Arlington, as well as branches located in McLean, Vienna and Annandale. He has spent over 25 years in the banking industry, working the entire time on the retail side of the business. As a native Arlingtonian, **McCoy** looks forward to reconnecting with other Arlington leaders in the community. **McCoy** is a graduate of the inaugural class of Leadership Alexandria ('04) and is a current member of the Leadership Arlington Class of '09. He is also in his fifth year of serving on the Board for Rebuilding Together Alexandria (formerly Christmas in April) and serves as a House Captain for the Bank team. **McCoy** is also an Elder at the First Christian Church (Disciples of Christ), in Falls Church and is a past Chairman of the Board. He is married with two college aged daughters.



**Greta Menard** is the founder and principal of **Capital MarCom, Inc.**, a public relations and marketing consultancy based in Arlington. Throughout her career, her business-to-government, business-to-business, business-to-consumer and government-to-citizen clients have ranged from start-ups, to federal agencies, to large enterprises. Since 2003, **Menard** has managed a range of public education efforts for the U.S. Department of Labor including the Compliance Assistance Initiative, the Working Partners for an Alcohol and Drug-Free Workplace program, DisabilityInfo.gov and America's Heroes at Work—a project designed to help veterans with traumatic brain injury and post-traumatic stress disorder succeed in the workplace. Previously, **Menard** worked as a vice president/account supervisor in the Washington, D.C. office of Ketchum Public Relations, and as the marketing director of the media training firm, Susan Peterson Productions, Inc. **Menard** earned her M.A. in public communication from the American University. In addition, she graduated with honors from the University of Michigan, Ann Arbor, receiving a B.A. in communication. A member of Leadership Arlington's Class of 2007, **Menard** is an active member of the Arlington community. She is the immediate past chair of Volunteer Arlington Day and the Chamber's Community Action Committee. She also serves on the Arlington Commission for the Arts, and as a philanthropy coach

for the Leadership Arlington Youth Program—a curriculum that builds the leadership skills of area high school students.

**Kevin Shooshan** is a 27 year-old Development Manager for **The Shooshan Company** in Arlington, VA. He monitors the construction administration by overseeing the overall construction schedule, design consultants and general coordination. **Shooshan** also handles the leasing of both commercial and retail space for all finished projects. Currently, **Shooshan** is working on the pre-construction, pre-design and pre-leasing of the Founder's Square project that will be located at the Washington Metropolitan Area Transit Authority (WMATA) Arlington Bus Garage in Ballston, Virginia. Founder's Square will include one 13-story secure office building with an 82-foot setback for security requirements; one 15-story office building; one 17-story residential building; one 12-story residential building; and one single-story retail building. This project is centered on the approved new home of GSA tenant, DARPA, and **Shooshan** has been working with the GSA and architectural firm RTKL, on the leasing and design of the overall project.

Prior to joining **The Shooshan Company** in 2007, **Shooshan** was a research analyst at GVA Advantis in Washington, D.C. for two years focusing on the downtown commercial markets. **Shooshan** holds his Bachelor of Science in Business Marketing from The McDonough School of Business at Georgetown University, along with a Minor in Theology. At Georgetown University, he was also a member of the nationally ranked varsity lacrosse team for all four years. **Shooshan** is also a member of Northern Virginia NAIOP, and serves as a Decade Chair for the alumni fund at his former high school, The Landon School, in Bethesda, MD.



**Michael Sternberg** is Co-President of **Enovo Restaurant Ventures**. **Enovo** owns and operates two **Harry's Tap Room** in Arlington, VA, and in partnership with HMS Host, **Enovo** operates two Harry's Tap Room restaurants at Dulles International Airport. Harry's Tap Room is an upscale casual restaurant offering an exciting bar and lounge and serving contemporary American fare featuring natural and organic ingredients from local sources. **Sternberg** has been involved in the

*continued on page 10*

*Meet the New Board Members, continued from page 9*

metropolitan Washington restaurant scene starting in 1982 with the opening of Morton's of Chicago in Georgetown and has followed that success by opening such iconic Washington restaurants as the Occidental, Sam & Harry's and The Caucus Room.

**Sternberg** has been a member of the Board of Directors of the National Restaurant Association since 1998. He also is a Member of the Executive Committees of the Restaurant Association of Metropolitan Washington and the Fairfax County Convention and Tourism Corporation. Previously Mr. Sternberg served as Chairman of the Washington Convention and Tourism Corporation, Chairman of the American Experience Foundation, a founding member of the Independent Retail Cattlemen's Association, a member of the Employer's Advisory Panel of the Culinary Art Institutes, and a Founding Member of the Board of Directors for the Marriott Hospitality Public Charter High School in Washington D.C. He lives in Great Falls, Virginia with his wife Karen and their three daughters.



**Gordon H. Thrall** is the Vice President of Sales & Marketing for **Guernsey Office Products, Inc.** **Thrall** has been with **Guernsey** since 1983 and has helped the company grow from a small local business to a company with a strong mid-Atlantic presence and approximately \$50M

in annual sales. Currently the firm ranks as the 12th largest office products supplier in the country... serving customers from all segments of the public and private sectors on a national level.

**Pat Williamson** is the Director of Administrative Services for **WETA-TV and FM**. She has worked and lived in Arlington for over 40 years. **Williamson** has served previous terms on the Chamber Board of Directors and currently represents the Chamber on the Arlington County Public Schools Advisory Committee on Instruction. A graduate of the Leadership



Arlington Class of 2005, she is a member of the LA Youth Program Committee and has been a mentor for the last five years in the summer program.

**Williamson** currently is serving on the Boards of several Arlington County non-profits and is an Executive Committee member of the Barcroft School and Civic League. She is a Religious Education provider at the Unitarian Universalist Church of Arlington and a counselor at summer Peace Camps teaching conflict mediation skills to children. The proud mother of two sons, she is an active member of the Wakefield High School PTA and Vice-President of the Music Parents Association.

**Todd Yeatts** is the Manager of Government Relations for **The Boeing Company**, one of the world's largest aerospace and defense corporations. A native of Southside Virginia, **Yeatts** is responsible for **Boeing's** government relations activities in 16 East Coast states. Prior to joining Boeing in 2007, **Yeatts** spent 19 months in Baghdad, Iraq as the Director of Strategic Communications on an L-3/SYColeman, Information Operations team.

His career also includes serving as the Director of Communications for the Virginia Tobacco Indemnification and Community Revitalization Commission, Assistant City Manager for the City of Danville, VA and 22 years service (active and reserve) as an officer in the United States Marine Corps. He is a graduate of the University of North Carolina, at Wilmington with a BA in Political Science.



## 2009 Committee Chairs

### COMMUNICATIONS DIVISION

**Vice Chair:** Greta Menard, *Capitol MarCom*



#### Communications Council

**Chair:** Katie Costello, *Top Shelf Design*

**Staff Liaison:** Samantha Thompson

### ECONOMIC DEVELOPMENT

#### & GOVERNMENT AFFAIRS DIVISION

**Vice Chair:** Scott McCaffrey, *Sun Gazette*



#### Government Affairs & Economic Development Committee

**Chair:** Bob Bushkoff, *Dittmar Co.*

**Staff Liaison:** Rich Doud

### MEMBER AFFAIRS DIVISION

**Vice Chair:** Gordon Thrall, *Guernsey Office Products*

### MEMBERSHIP DEVELOPMENT DIVISION

**Vice Chair:** Karolyn Stuver, *KBR*

#### Membership Development Committee

**Chair:** Amanda Fisher, *Intelligent Office*

**Staff Liaison:** Erica Pristas



#### Ambassador Committee

**Chair:** Joe Prentice,  
*State Department Federal Credit Union*

**Staff Liaison:** Erica Pristas

### SPECIAL INTERESTS DIVISION

**Vice Chair:** Michael Foster,  
*Metropolitan Washington Airports Authority*



#### Community Action Committee

**Chair:** Erin Devine,  
*Capital Hospice*

**Staff Liaison:** Rich Doud



#### Education & Workforce Development Committee

**Chair:** Kim Durand,  
*Arlington Public Schools*

**Staff Liaison:** Rich Doud



#### Higher Education Council

**Chair:** Emily Cuykendall, *Virginia Tech*

**Staff Liaison:** Rich Doud



#### Hotel General Managers Committee

**Chair:** Greg Raines,  
*Holiday Inn Rosslyn at Key Bridge*

**Staff Liaison:** Rich Doud

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## Chamber Staff



From Left: Erica Pristas, Director of Membership; Kate Roche, Director of Member Services and Development; Deborah Kunin, Member Services Administrator; Tami Anderson, Staff Accountant; Samantha Thompson, Communications Manager; Rich Doud, President. Photo by Lauren House.





## 2008 Award Winners



### *2008 Chair's Award:*

*Sponsored by Metropolitan Washington Airports Authority*

### **BEAN, KINNEY, & KORMAN**

The Chair's Award was established to provide public recognition to a member organization and its Chamber representatives that have made an exceptional contribution to the Chamber through sponsorship, leadership, attendance at events, and other contributions of resources.

Chair, **Margaret McKeough, Metropolitan Washington Airports Authority**, presented the 2008 Chair's Award to **Bean, Kinney, & Korman, P.C.** **Bean, Kinney, & Korman** is an Annual Corporate sponsor. Earlier this year, they served as a Premier Sponsor for the Business Gala, a Benefactor Sponsor for the ABBIES, Fall Outing Hole Sponsor, and as a Premier Sponsor for the Annual Meeting today. Sponsorships like these enable us to hold ticket prices down and make our events affordable to a wider audience.

**Bean, Kinney, & Korman** also successfully hosted a highly attended Business After Business this March. Their Chamber representatives are extremely involved in the Chamber, with one individual serving on the Chamber's Executive Committee and leading the legislative affairs initiatives for the Chamber, another serving as a top producer in the Chamber's 2008 TRD Campaign, and several who are regular attendees at the Chamber's networking events.

Congratulations to Bean, Kinney, & Korman!

### *2008 President's Award*

### **KIM DURAND**

The President's Award was given to the individual deemed to have made significant contributions to the Chamber over the past year. Chamber President **Rich Doud** selected **Kim Durand** of Arlington Public Schools.

**Durand** took our Education & Workforce Development Committee that she lead to new highs, reviving certain programs, initiating others. She led by example and increased participation by Chamber members and non-members alike. She extolled the virtues of partnering with the Chamber to others from all over the country. She has been an active participant in our Opportunity Works campaign and also served on our Community Action Committee.

Congratulations to our 2008 President's Award recipient **Kim Durand**!

### *2008 Committee of the Year Award, Sponsored by Dominion*

### **COMMUNITY ACTION COMMITTEE**

The 2008 Committee of the Year was awarded to the Community Action Committee and presented to the committee's chair, **Greta Menard** of **Capitol Marcom**, and the Committee's Vice Chair, **Jim Whelan** of the **ProActive Corporation of American, Inc.** The Community Action Committee took their flagship event, Volunteer Arlington Day, to a whole new level. This year Volunteer Arlington Day expanded to two days of service, with over 100 volunteers assisting 12 Chamber member nonprofits.

The Community Action Committee also expanded beyond their typical activities to create a series of Nonprofit Forums. These quarterly events, free for Chamber members, have provided additional educational and networking opportunities for our members. These events have been extremely successful, with a large number of attendees. Topics so far have included outcome measurement & program evaluation and fundraising strategies.

In addition, the committee hosted the September Breakfast Connection, highlighting the Chamber's nonprofit members as part of the networking program.

In recognition for their accomplishments, the committee, as well as the Chamber, was recognized by the community with the prestigious James B. Hunter III Community Hero Award.

Congratulations to the entire Community Action Committee.



# KBR salutes you

KBR is a proud supporter of the Arlington Chamber of Commerce.  
We salute you as you continue to help make Arlington an outstanding business community.

KBR appreciates all of your efforts.

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#### DEADLINES FOR SUBMISSIONS TO *THE ARLINGTONIAN*

**DISPLAY ADS**—The first of the month prior to publication. i.e. For December, the ad must be submitted by November 1.

**PRESS RELEASES**—Same deadline as Display Ads

**ARTICLES**—Same deadline as Display Ads

**INSERTS**—Must deliver 2,000 inserts before noon on the 22nd of the month prior to publication. i.e. For December, the insert must be at the mail house by November 22. If less than the full number is provided, no inserts will be mailed and no refunds can be given.

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Articles printed in this newsletter are submitted by members and represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.



**Questions? Call 703-525-2400.**

#### Chamber Staff Phone Extensions

Rich Doud, President..... X206  
rdoud@arlingtonchamber.org

Kate Roche, Events..... X204  
kroche@arlingtonchamber.org

Erica Pristas, Membership..... X202  
epristas@arlingtonchamber.org

Samantha Thompson, Communications..... X203  
stompson@arlingtonchamber.org

Deborah Kunin, Administrative..... X200  
dkunin@arlingtonchamber.org

Tami Anderson, Accountant..... X205  
tanderson@arlingtonchamber.org

## Thank you Donors

The Chamber would like to thank these fine members and individuals for making donations to the Staff Education and Technology Fund during 2008. The Staff Education Fund is used for furthering staff education through Chamber programs and conferences. The Technology Fund is used to keep the Chamber office up to date with modern technology.

### Education and Technology Fund Donors

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Tim Reese  
Potomac Disposal  
Bean, Kinney & Korman, P.C.

*For more information on how to donate to the Chamber's Education and Technology Funds, or the Chamber's Scholarship Fund please call 703-525-2400.*

The Chamber would also like to thank the following generous individuals, whose contributions to the Chamber's Scholarship Fund improved the educational lives of Arlington students in 2008. The Chamber Scholarship Fund provides financial assistance to several Arlington high school students each year.

### Scholarship Fund Donors

The Republic Group	Ellen Rainey
Bennett Group	Susan Anderson
Macedonia Baptist Church	Tami Anderson
Fernanda Howard	Nancy Opsut
Deborah Kunin	McCoy Associates
Jim Whittaker	Arlington Jaycees
Peter Fitzgerald	Joan Dall'Acqua
Sean Hosty	Bank of Georgetown
Marty Almquist	Sands Capitol Management
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Creating safer communities through domestic violence prevention and Internet safety education; innovating technologies to improve healthcare.

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## Congratulations to our 2008 ABBIE and Hospitality Award Winners!

The prestigious ABBIE awards are presented to those businesses that consistently provide outstanding quality of service and products, have achieved significant growth or stability over the lifetime of their business and display industry leadership. The ABBIE winners are dedicated and hard working. "Businesses who receive these awards deserve our respect and patronage," Chamber President Rich Doud remarked.

### 2008 Abbies Recipients

Harry's Tap Room—ABBIE (Retail Small Business of the Year)

Arlington Virginia Federal Credit Union—ABBIE (Service Small Business of the Year)

Arlington Partnership for Affordable Housing—ABBIE (Nonprofit of the Year)

Kadix Systems—ABBIE

Strategic Analysis—ABBIE

Torres Advanced Enterprise Solutions—ABBIE

The McCormick Group—ABBIE

The Washington Capitals—ABBIE

The Java Shack—Green ABBIE

Main Event Catering—Green ABBIE



The Hospitality Awards is a special event for all who participate. Hospitality Award recipients were nominated by their employers and ranged from industry veterans to immigrants who only recently started. **Scott Nadeau**, general manager of the **Crystal Gateway Marriott**, gave the opening remarks and The Honorable Walter Tejada, Chair of the Arlington County Board, welcomed guests. Tejada reinforced that all of the award nominees have a "key role in making Arlington a great place to live, work and to visit." He went on stating that the hospitality industry is "an important economic engine that helps provide (a) high quality of life," in Arlington. Each winner was awarded a "Hospitality Superstar" pin to wear proudly on their uniforms in recognition of their service to the community.

### Hospitality Superstars

- ★ George Bishop, Sheraton National Hotel
- ★ Aziz Wardak, Crystal Gateway Marriott
- ★ Sameer Abuelgasim, Key Bridge Marriott
- ★ Fiesha Lima, The Sheraton National Hotel
- ★ Ivonne Camacho, Residence Inn Pentagon City
- ★ Robert Stewart, Crowne Plaza National Airport
- ★ Alison Christ, Willow Restaurant
- ★ Steve Stanby, Doubletree Crystal City
- ★ Nicolle Chavez, Key Bridge Marriott
- ★ Sabrina Virgil, Hyatt Regency Crystal City
- ★ Evan Davis, Westin Arlington Gateway
- ★ Samantha Penny, Embassy Suites Crystal City
- ★ Elizabeth Nikola, Crystal Gateway Marriott
- ★ Loi Nguyen, Key Bridge Marriott
- ★ Ernest Todd, The Columbus Club of Arlington
- ★ Merceditas ("Ditas") Sargent, Residence Inn Pentagon City
- ★ Abiy Tsega, Holiday Inn National Airport
- ★ Gonzalo Camacho, Key Bridge Marriott
- ★ William Asport, Sheraton National Hotel
- ★ Naomi Teklelemariam, The Ritz-Carlton Pentagon City
- ★ Sandy Liu, Crowne Plaza National Airport
- ★ Pablo Martinez, Crystal Gateway Marriott
- ★ Portia Conerly, The Arlington Visitors Center
- ★ Viktor Kshov, Residence Inn Pentagon City
- ★ Fredis Gonzales, Crowne Plaza National Airport
- ★ Michael Brooks, Crystal Gateway Marriott



Above, ABBIE winners; below, Hospitality Superstars



### Legendary Service

- ★ Ida Bolden, Crowne Plaza National Airport
- ★ Jember Gebrewahid, Crystal City Marriott
- ★ Grace Kumi, Crowne Plaza National Airport
- ★ Betty Florence, Columbus Club of Arlington
- ★ Marine Williams, Holiday Inn National Airport
- ★ Vatcharee "Tan" Lertmongkol, Crowne Plaza National Airport



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**Courtyard Arlington Rosslyn**  
(703) 528-2222

**Courtyard Arlington  
Crystal City  
Reagan National Airport**  
(703) 549-3434



**Residence Inn Arlington  
Pentagon City**  
(703) 413-6630

## The Arlingtonian

### Arlington Chamber of Commerce

2009 North 14th Street, Suite 111  
Arlington, Virginia 22201  
703-525-2400 703-522-5273 (fax)  
chamber@arlingtonchamber.org  
www.arlingtonchamber.org

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**The mission of the Arlington Chamber of Commerce** is to promote businesses and economic development within Arlington County. The Chamber will represent the interests of Arlington County businesses by: participating as a business advocate to government; endorsing regional solutions to infrastructure and educational challenges; and striving to create the conditions that encourage a healthy community and business environment within the County and the Commonwealth of Virginia.